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: HVWHOLMNH 5DQGGZHJ  
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,QVSHFWLHGDJHQ  
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,QIRUPDWLH RYHU ZDW %UJR EHWNNHQW ZHONH LQVSHFWLHGLHG  
LQULFKWLQJHQ HYHQWXHOH KDQKDYLQJ HQ HHQ XLWOHJ RYHU  
YLQGW X ~~ESJ~~ ~~RSD~~ XV QO

## \$ QHP HQH LQIRUP DMH

' RHOVMOQJ YDQGH LQVSHFWH

6HYHVR LQULFKWLQJHQ PRHWHQ DDQ VWUHQJH HLVHQ YROGRHQ  
YHLOLJKHLG KHW EHVFKHUPHQ YDQ GH JHJRQKHLG HQ KHW EHV  
GRHO WH FRWUROHUHQ RI KHW EHGULMI DDQ GLH HLVHQ YDQ G  
XLWJHZHUNW LQ KH ~~YZ~~ ~~D~~ ~~H~~ ~~V~~ ~~R~~ ~~X~~ ~~W~~ ~~Y~~ ~~D~~ ~~L~~ ~~O~~ ~~V~~ ~~H~~ ~~R~~ ~~T~~ %UJR

' RHOVMOQJ YDQGH VDP HQYDMLQJ

+HW GRHO YDQ GH]H VDPHQYDWWLQJ LV LQJLFKW JHYHQ LQ GH EI

+RHP RHVX GHEHRRUGHQJ YDQGH LQVSHFVMXU] LHQ'

+HW LQVSHFWLHWHDP NLMNW HQ EHRRUGHHOW VWHHNSURHIVJHZ  
DUEHLGVRPVWDQGLJKHGHQ HQ RI PLOLHX WH PDNHQ KEEHQ 'H  
%HQDGHULQJ 5LVLFREHGULMYHQ

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+HW LQVSHFWLHWHDP LQVSHFWHGHUGHQ S ELM KHWE:HGRUQEMHHC  
% 9 YHUGHU W.HR ~~Q~~ ~~R~~ ~~L~~ ~~P~~ ~~X~~ ~~H~~ ~~G~~ ~~H~~ ~~U~~ ~~W~~

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\$UEHLGVLQVSHFWLH HQ 2PJHY ~~H~~ ~~Q~~ ~~J~~ ~~W~~ ~~G~~ ~~L~~ ~~H~~ ~~D~~ ~~E~~ ~~D~~ ~~O~~ ~~W~~ ~~L~~ ~~G~~ ~~G~~ ~~H~~ ~~Q~~ HQ :

: DWYRRUH ~~H~~ ~~Q~~ ~~E~~ ~~H~~ ~~G~~ ~~U~~ ~~M~~ ~~L~~ ~~V~~ ~~.~~ ~~R~~ ~~E~~ "

%LQQHQ GH LQULFKWLQJ YLQGW EDWFKJHZLMV GH SURGXFWLH YI  
EXONYROXPHV 'H]H SURGXFWHQ ZRUGHQ JHSUR ~~S~~ ~~O~~ ~~F~~ ~~H~~ ~~M~~ ~~K~~ ~~O~~ ~~P~~ ~~H~~ ~~O~~ ~~R~~ ~~G~~ ~~H~~  
SURS\OHHQR[LGH 32 HQ ~~H~~ ~~Q~~ ~~L~~ ~~Y~~ ~~H~~ ~~W~~ ~~B~~ ~~O~~ ~~J~~ ~~E~~ ~~R~~ ~~O~~ ~~G~~ ~~O~~ ~~H~~ ~~Q~~ ~~H~~ ~~Q~~ ~~Y~~ ~~H~~ ~~J~~ ~~H~~ ~~O~~ ~~L~~ ~~M~~ ~~N~~ ~~E~~ ~~D~~ ~~D~~ ~~I~~  
'H HLQGSURGXFWHQ ZRUGHQ WRHJHSDVW LQ RQGHU PHHU FRVPH'  
HQ SDSLHULQG XVWULH DOV QLHW LIR ~~Q~~ ~~R~~ ~~J~~ ~~H~~ ~~Q~~ ~~H~~ ~~R~~ ~~S~~ ~~S~~ ~~H~~ ~~U~~ ~~Y~~ ~~O~~ ~~D~~ ~~N~~ ~~W~~ ~~H~~ ~~D~~ ~~F~~ ~~W~~ ~~I~~  
'H JUR ~~Q~~ ~~H~~ ~~Q~~ ~~W~~ ~~R~~ ~~Q~~ ~~S~~ ~~U~~ ~~R~~ ~~G~~ ~~X~~ ~~F~~ ~~W~~ ~~H~~ ~~Q~~ ~~Z~~ ~~R~~ ~~U~~ ~~G~~ ~~H~~ ~~Q~~ ~~D~~ ~~D~~ ~~Q~~ ~~H~~ ~~D~~ ~~I~~ ~~J~~ ~~H~~ ~~Y~~ ~~R~~ ~~H~~ ~~U~~ ~~G~~ ~~P~~ ~~H~~ ~~W~~ ~~W~~ ~~D~~  
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GHHO YDQ GH ~~H~~ ~~Q~~ ~~Z~~ ~~R~~ ~~G~~ ~~W~~ ~~R~~ ~~D~~ ~~D~~ ~~Q~~ ~~J~~ ~~H~~ ~~Y~~ ~~R~~ ~~H~~ ~~U~~ ~~G~~ ~~Y~~ ~~L~~ ~~D~~ ~~H~~ ~~H~~ ~~Q~~ ~~R~~ ~~Q~~ ~~G~~ ~~H~~ ~~U~~ ~~J~~ ~~U~~ ~~R~~ ~~Q~~ ~~G~~ ~~V~~ ~~H~~ ~~S~~  
&KHPLHZHJ (LQGSURGXFWHQ ZRUGHQ DIJHYRHUG SHU YUDFKWZ  
YROFRQLQX LQ EHGULMI

: DWFR ~~M~~ ~~R~~ ~~O~~ ~~H~~ ~~G~~ ~~H~~ ~~Q~~ ~~G~~ ~~H~~ ~~L~~ ~~Q~~ ~~V~~ ~~S~~ ~~H~~ ~~F~~ ~~M~~ ~~X~~ ~~U~~ "

'H LQVSHFWH XUV FR ~~R~~ ~~O~~ ~~V~~ ~~H~~ ~~R~~ ~~O~~ ~~Y~~ ~~R~~ ~~O~~ ~~U~~ ~~B~~ ~~E~~ ~~G~~ ~~H~~ ~~E~~ ~~R~~ ~~O~~ ~~G~~ ~~H~~ ~~U~~ ~~Z~~ ~~H~~ ~~U~~ ~~S~~ ~~H~~ ~~Q~~

,QVWDOODWLH ~~R~~ ~~Y~~ ~~H~~ ~~U~~ ~~V~~ ~~W~~ ~~L~~ ~~M~~ ~~Q~~ ~~Q~~ ~~Q~~ ~~J~~ :  
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2YHUVODQN ~~D~~ ~~X~~ ~~W~~ ~~R~~ ~~Y~~ ~~H~~ ~~U~~ ~~O~~ ~~D~~ ~~G~~ ~~L~~ ~~Q~~ ~~J~~  
,QVWDOODWLH ~~R~~ ~~V~~ ~~R~~ ~~X~~ ~~G~~ ~~W~~ ~~L~~ ~~M~~ ~~Q~~ ~~J~~ ~~O~~ ~~D~~ ~~V~~ ~~H~~ ~~Q~~

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,QVSHFWLHR,QGHWLZHOISWLH RYHNUVWUMQOQJ :  
(U LV ppQ DIZLMNLQJ JHFRQVWDWHHHBRUZ ZDWYERWDFIWLGM QHRGQV  
]LMQ HU JHEUHNHQ JHFRQVWDWHHUG LQ GH QDOHYLQJ YDQ KHW

,QVSHFWLHR,QGHWLZHOISWLH RYHFU70X MJHQG 3'&\$  
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ RS KHW  
JHHQ RYHUWUHGLQJHQ JHFRQVWDWHHUG

,QVSHFWLHR,QGHWLZHOISWLH RYXWRYHUODGLQJ  
(U ]LMQ JHHQ RYHUWUHGLQJHQ JHFRQVWDWHHUG LQ GH QDOHYLQJ YDQ KHW  
]LMQ JHFRQVWDWHHUG GLH KHU DWHODGDFRWHMWH pp ZRDZHO NLQJ JHFRQVW  
]LMQ  
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ ZRUGW F

,QVSHFWLHR,QGHWLZHOISWLH RYRNGWUMQJ OGVHQ  
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ RS KHW  
JHHQ RYHUWUHGLQJHQ JHFRQVWDWHHUG

\$QHPHQWPHFKWQJ ELMQVSHFWUHXOWMQ

'H UHVXOWDWHQ YDQ HHQ LQVSHFWLH ]LMQ YROGRHQGH DIZLMN  
HU JHHQ GUHLJLQJ YDQ HHQ ]ZDDU RQJHYDO PDDU NDQ KHW EHG  
HHQ RYHUWUHGLQJ ZDDUELM LQJHVFKDW ZRUGW GDW YULMZHO G  
FDWHJRULH LV HHQ PLGGHO]ZDUH RYHUWUHGLQJ ZDDUELM JHH  
RUGH LV (HQ RYHUWUHGLQJ FDWHJRULH LV HHQ RYHUWUHGLQJ  
]ZDDU RQJHYDO 2S EDVLV YDQ GH]H LQGHOLQJ EHSDOHQ GH LQV