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&KHP LFDV %9 QFDMH
+HUNHQRVFK
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,QVSHFWLHGDJHQHQ

6 DP HQYDMLQJ

,QIRUPDWLH RYHU ZDW %UJR EWHNNHQW ZHONH LQVSHFWLHGLHG
LQULFKWLQJHQ HYHQWXHOH KDQKDYLQJ HQ HHQ XLWOHJ RYHU
YLQGW X ~~ESJRSZXV~~ QO

\$ QHP HQH LQIRUP DMH

' RHOVMOQJ YDQGHQVSHFWH

6HYHVR LQULFKWLQJHQ PRHWHQ DDQ VWUHQJH HLVHQ YROGRHQ
YHLOLJKHLG KHW EHVFKHUPHQ YDQ GH JHJRQKHLG HQ KHW EHV
GRHO WH FRQWUROHUHQ RI KHW EHGULMI DDQ GLH HLVHQ YDQ G
XLWJHZHUNW LQ KH ~~YZDWHV QXJWYDLOVHFQ~~ %UJR

' RHOVMOQJ YDQGHVDP HQYDMLQJ

+HW GRHO YDQ GHJH VDPHQYDWWLQJ LV LQJLFKW JHYHQ LQ GH EI

+RHP RHVX GHEHRRUGHQJ YDQGHQVSHFMXUJLHQ'

+HW LQVSHFWLHWHDP NLMNW HQ EHRRUGHHOW VWHHNSURHIVJHZ
DUEHLGVRPVWDQGLJKHGHQ HQ RI PLOLHX WH PDNHQ KEEHQ 'H
%HQDGHULQJ 5LVLFREHGULMYHQ

,QHLGLQJ

+HW LQVSHFWLHWHDP LQVSHFWHWHUGELMSKHWREXUGRQMXQFWLRQD
ORFDWLH +HUNHQRERVFK ~~YHNLQCHRVFKHRQBFHGHQ~~ UNHQERVFK

+HW LQVSHFWLHWHDP EHVWR ~~58' XLWLGVRLPJEKXWKRKLGMMHYDRQ~~ /LPE
1HGHUO ~~51QGHVHGVLQVSHFWLH~~

: DWYRRUH ~~HQEHGUMLV~~ 1RXU RQ'

1RXU\RQ SURGXFHUW SURGXFWHQ GLH ELMYRRUEHHON ~~GXQHEVLOXWR~~
ERXZPDWHULDOHQ OHYHQVPLGGHOHQ IDUPDFHXWLFHQ SHUVR
+HUNHQRERVFK YLQGW DOV KRRIGDFWLYLWHLW GH SURGXFWLH ~~YH~~
SODDWV

: DWFRQ ~~ROHUGHQGHQVSHFMXU'~~

'H LQVSHFWHWHXUV FR ~~QWUVRGHMRGJHQGELMRQGHUZHUSHQ~~

,QVWDOODWLH RYHUVWLMJHQG 2QJHYDOVRQGHUJRH

,QVWDOODWLH RYH ~~FVQX~~ M JHQG 3'&\$

,QVWDOODWLH ~~RYHNYVWUMQDQGGJ~~ :

5HSUHVVLHYH YRRUJLHQLQJHQ 5HSUHVVLHYH YRRUJLHQLQJHQ D

,QVWDOODWLH ~~RYRNGWUMQJHGDVHQ~~

: DVZDUHQGHQVSHFWH ~~HVXODMQ'~~

,QVSHFWLHR, ~~QG/HUZOHS~~ SWLH RYHUVWLMJHQG 2QJHYDOVRQGHUJRH
(U ~~JLGMQDHI~~ ZLMNLQJHQ JHFRQVWDWHHUG ~~ZBDUZYDVRUEHDFWHLHW~~ QH ~~RGHJW~~
RQGHUGHOHQ JLMQ HU JHEUHNHQ JHFRQVWDWHHUG LQ GH QDOHY

,QVSHFWLHR,CGWUZHUISWLH RYHFU70XMJHQG 3'&\$
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ RS KHW
JHHQ RYHUWUHGLQJHQ JHFRQVVDWHHUG

,QVSHFWLHR,CGWUZHUISWLH RYHNYVWUMQOQJ :
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ RS KHW
JHHQ RYHUWUHGLQJHQ JHFRQVVDWHHUG

,QVSHFWLHR,CGWUZHUISWLH RYHNYVWUMQOQJ :
(U]LMQDUZLMNLQJHQ JHFRQVVDWHHUG ZBDUZDWRUEHDFWHLHWQHRGHJw
RQGHUGHOHQ]LMQ HU JHEUHNHQ JHFRQVVDWHHUG LQ GH QDOHY

,QVSHFWLHR,CGWUZHUISWLH RYRNGWUMQHOQV9HQ
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ RS KHW
JHHQ RYHUWUHGLQJHQ JHFRQVVDWHHUG

\$QHPHQVHCFKMQJ EIMQVSHFWHUXODMQ

'H UHVXOWDWHQ YDQ HHQ LQVSHFWLH]LMQ YROGRHQGH DIZLMN
HU JHHQ GUHLJLQJ YDQ HHQ]ZDDU RQJHYDO PDDU NDQ KHW EHG
HHQ RYHUWUHGLQJ ZDDUELM LQJHVFKDW ZRUGW GDW YULMZHO G
FDWHJRULH LV HHQ PLGGHOJZDUH RYHUWUHGLQJ ZDDUELM JHH
RUGH LV (HQ RYHUWUHGLQJ FDWHJRULH LV HHQ RYHUWUHGLQJ
]ZDDU RQJHYDO 2S EDVLV YDQ GH]H LQGHOHQ EHSDOHQ GH LQV