

6\$0 (19\$77,1 *
,163(&7,(5\$33257

) HQ L\$* 7 1 HMH UOQGV %9
) UHJDWZHJ
1 = 0DDVWULFKW

,QVSHFWLHGDJHQHQ

6 DP HQYDMLQJ

,QIRUPDWLH RYHU ZHWJHYLQJ ZHONH WRHJLFLKWKRXGHQGH RYHU
6HYHVR LQULFKWLQJHQ HYHQWXHOH KDQGDYDLQJ HQ HHQ XLWOI
LQVSHFWLHRQGHUZHUSBQJRYSLQXG/WQX RS ZZZ

\$ QHP HQHLQIRUP DMH

' RHOVMOQJ YDQGHVDP HQYDMLQJ

6HYHVR LQULFKWLQJHQ PRHWHQ DDQ VWUHQJH HLVHQ YROGRHQ
YHLOLJKHLG KHW EHVFKHUPHQ YDQ GH JHJRQGKHLG HQ KHW EHV
GRHO WH FRQWUROHUHQ RI GH 6HYHVR LQULFKWLQJ DDQ GLH HL'
ULFKWOLMQ XLWJHZHUNW LQ GH 2PJHYLQJVZHW HQ RQGHUOLJJHC

' RHOVMOQJ YDQGHVDP HQYDMLQJ

+HW GRHO YDQ GHJH VDPHQYDWWLQJ LV LQJLFLKW JHYHQ LQ GH EI

+RHP RHWK GHEHRRUGHQJ YDQGHVSHFMXUJLHQ'

+HW LQVSHFWLHWHDP NLMNW HQ EHRRUGHHOW VWHHNSURHIVJHZ
DUEHLGVRPVWDQGLJKHGHQ HQ RI PLOLHX WH PDNHQ KEEHQ 'H
%HQDGHULQJ 5LVLFREHGULMYHQ

,QHLGLQJ

+HW LQVSHFWLHWHDP LQVSHFWHWHHUGHLMSGH 6HYHVRRIQJLQJLFLKWHLQ
% 9 YHUGHU WHHQJLPHHQDDVWULFKW

+HW LQVSHFWLHWHDP EHVWRQJGHKHWOWHSHMLKWKQRXGHEWKHYHQ
/LPEXUJ HQ 58' =XLG /LPEXUJ

: DWRRUHQQ6HYHVR LQULFKWLQJ LV) HQLS* 7"

)HQJL*7 SURGXFHUW WHFKQRORJIDVFKLKBWJZD BQGLJGKSDJG
HQ NHUDPLHN 'DDUQDDVW EHKRUHQ SURGXFWHQIRIQKHWJHDEHLG
RRN WRW KHW SURGXFWSRUWIOLR 'H SURGXFWHQ ZRUGHQ RQG
HQ GH NHUDPLVFKH LQGXVWULH

: DWFRQRQHLGHQGHVSHFMXUJ

'H LQVSHFWHXXUV FRQWUROGHYHVRHQHQHQ RQGHUZHUSHQ

,QVWDOODWLH RYHFUFXMJHQG 3'&\$
,QVWDOODWLH RYHUVWLMJHQG ,QVWDOODWLH VFHQDULR V
,QVWDOODWLH RYHUVWLMJHQG 2QJHYDOVRQGHUJRHN
,QVWDOODWLH RYHUVWLMJHQG :

: DWZDUHQGHVSHFMXUJXODMQ'

,QVSHFWLHR,QQWUZHOSWLH RYHFUFXMJHQG 3'&\$
9RRU ZDW EHWUHIW GH JHWQVSHFWHWHHUG RQGHUGHOHQ RS GH 2I
DIZLMNLQJHQ HQ JHHQ RYHUWUHGLQJHQ JHFRQVWDWHHUG

,QVSHFWLHR,CGWUZHUISWLH RYHUVWLMJHQQ ,QVWDOODWLH VFHC
(U JLMQ JHHQ RYHUWUHGHLHQHQ FUDWUHG BUQHQQ FQWRMHRUWUHGGLQJ F
JHFRQVWDWHHUG GLH KHUVWHOG PRHWHQ ZRUGHQ DIZLMNLQJHQ JF
QRGLJ JLMQ
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ ZRUGW (
RQYROGRHQGH QDJHOHHIG

,QVSHFWLHR,CGWUZHUISWLH RYHUVWLMJHQQ 2QJHYDOVRQGHUJRH
(U JLMQ JHHQ RYHUWUHGHLHQHQ FUDWUHG BUQHQQ FQWRMHRUWUHGGLQJ
JHFRQVWDWHHUG GLH KHUVWHOG PRHWHQ ZRUGHQ
9RRU ZDW EHWUHIW GH JHwQVSHFWHHUGH RQGHUGHOHQ ZRUGW (
RQYROGRHQGH QDJHOHHIG

,QVSHFWLHR,CGWUZHUISWLH RYHUVWLMJHQQ :
(U LV ppQ DIZLMNLQJ JHFRQVWDWHHUG BUZZDWYRRWUFIWLEGM QHRGQV
JLMQ HU JHEUHNHQ JHFRQVWDWHHUG LQ GH QDOHYLQJ YDQ GH 2F

\$QHPHQVHCFKMQ EIMQVSHFWUHVXOWMQ

'H UHVXOWDWHQ YDQ HHQ LQVSHFWLH JLMQ YROGRHQGH DIZLMN
HU JHHQ GUHLJLQJ YDQ HHQ JZDDU RQJHYDO PDDU NDQ KHW EHG
HHQ RYHUWUHGGLQJ ZDDUELM LQJHVFKDW ZRUGW GDW YULMZHO G
FDWHJRULH LV HHQ PLGGHOJZDUH RYHUWUHGGLQJ ZDDUELM JHH
RUGH LV (HQ RYHUWUHGGLQJ FDWHJRULH LV HHQ RYHUWUHGGLQJ
JZDDU RQJHYDO 2S EDVLV YDQ GHJH LQGHOLQJ EHSDOHQ GH LQV